



SUPPLIER PARTNERSHIP PROPOSAL

ABAK Supplies

Premium Products. Factory Prices. Delivered.

A partnership proposal for overseas manufacturers seeking a single, reliable route into the Australian, New Zealand & Pacific market.

WHO WE ARE

An Australian procurement and importing partner

ABAK Supplies sources construction materials, furniture, and raw materials directly from overseas manufacturers and supplies them to buyers across Australia, New Zealand and the Pacific Islands.

We are a single-point supply partner. Clients tell us what they need; we handle sourcing, quality assurance, compliance, logistics and delivery end-to-end. ABAK is the buyer and importer — not a marketplace or a platform.

LEGAL ENTITY

ABAK Pty Ltd

ACN

699 393 201

REGIONS SERVED

Australia, NZ & Pacific

CONTACT

sales@abak.com.au

OUR FOUNDING THESIS



“Australian businesses and consumers deserve access to premium quality products at the prices factories actually charge — not what Australian distributors decide to add on top.”

Aron Bakos

Managing Director, ABAK Supplies

ABAK is built to move serious volume directly from factory floors to a growing Australian buyer base.

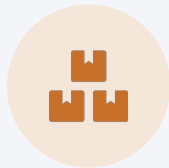
Direct access to a market — through one partner

ABAK gives manufacturers a single, professional buying partner for Australia, New Zealand and the Pacific — without building your own export-to-Australia infrastructure. We aggregate demand across 14+ product categories and many buyers into consolidated, recurring orders.



One route to market

Reach Australian, NZ and Pacific buyers through a single relationship — no local distribution network required on your side.



Consolidated demand

We pool requirements across many buyers and 14+ categories into larger, combined orders.



Recurring order flow

Retainer and repeat project buyers mean ongoing, predictable purchasing — not one-off transactions.

HOW WE OPERATE

A clear, end-to-end process

Exactly how we work with manufacturers — from first requirement to delivered site.

01



Requirements

The client shares material type, quantities, specifications and timeline.

02



Factory sourcing

Our China-based Director of Supply Chain engages vetted manufacturers and negotiates directly.

03



Quality & compliance

Materials are checked against Australian Standards before shipment; conformance certificates issued.

04



Delivery to site

End-to-end logistics managed from the factory floor to the Australian project site.

Real people on the ground at factory level — not a remote phone arrangement.

WHAT WE BUY

14+ product categories, one partner



Structure & Envelope

Structural steel & framing · roofing · cladding & facade panels · insulation



Openings & Facades

Windows & glazing (incl. double-glazed) · doors · facade systems



Floors & Surfaces

Tiling (ceramic, porcelain, natural stone) · hardwood · laminate · vinyl



Wet Areas & Fitout

Tapware · joinery · sanitaryware · lighting · full kitchen & bathroom fit-out



Services & Infrastructure

Pipes & fittings · valves · electrical fixtures · mechanical hardware



Furniture

Residential · commercial · hospitality · office fit-outs



Raw Materials

Timber · steel · aluminium · composites



External & Landscaping

Hardscaping · paint · industrial coatings · tools

Built for credibility and long-term volume



On-the-ground factory presence

A dedicated Director of Supply Chain operating physically in China's industrial district — real oversight, vetting and negotiation at factory level.



Law + Accounting leadership

Managing Director Aron Bakos brings legal due diligence and financial rigour to procurement and contracts.



Consistent, multi-category demand

Demand across 14+ categories and a broad buyer base — businesses, developers and homeowners — means repeat, multi-category order flow.



Compliance-first and relationship-led

A structured operation that values long-term manufacturer relationships over one-off deals.

OUR BUYERS

The demand we represent

ABAK consolidates and represents this entire demand base to manufacturers.



PRIMARY

Businesses & Developers

- Builders
- Property developers
- Architects
- Interior designers
- Project managers

High-volume, recurring needs across multiple projects.



SECONDARY

Homeowners & Individuals

- Renovating, building or furnishing a home
- Previously locked out of factory-direct pricing

Single-project access to the same quality and pricing as major developers.

A disciplined, professional partner

Every material is sourced to meet Australian Standards (AS) or recognised international equivalents, with full conformance documentation provided. Compliance protects both sides of the relationship — and makes ABAK a partner you can build on.



Australian Standards (AS)

Sourced to AS or recognised international equivalents.



Conformance documentation

Full compliance documentation provided with every order.



Protects both sides

Verification before shipment safeguards buyer and manufacturer alike.



Compliance with every order

*Not variable. Not optional. Documented
as standard.*

WHAT WE'RE LOOKING FOR

The manufacturers we want to partner with

If this is you, we want to start a conversation.



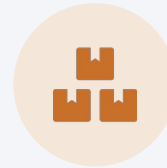
Competitive factory-direct pricing

Genuine factory pricing that reflects true manufacturing cost.



Consistent quality

Reliable, repeatable quality across production runs.



Capacity for recurring volume

Ability to support ongoing, repeat and consolidated orders.



Standards-ready

Willingness to meet and support Australian Standards compliance.

ENGAGEMENT & NEXT STEPS



Your Dedicated Supply Partner

Bridging the gap between overseas manufacturing and Australian projects.

Premium Products. Factory Prices. Delivered.

Let's begin a conversation.



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